

Why Armadillo?

Here's why...

Have you been burned in the past by home warranty companies that deny your clients' claims or just hassle them to the point of giving up? We don't do that. We are for homeowners, plain and simple.

How can we treat people that way when everyone else doesn't?

Well, if you watch my video, you'll see that we have a disruptive business model that gives us an advantage over our competitors. We underwrite 100% of our policies with large A+ insurance carriers that have huge risk pools. Beyond the premium we pay to insure your clients' policies, we have little or no financial risk in servicing a claim. The result? A kinder, gentler warranty company who is interested in getting your clients back up and running to protect your reputation as a Realtor, not protecting our profit margins. Don't buy it? Check out our [reviews](#) on Trustpilot.

Are you able to get contractors to service your claims?

Yes we are! Our network covers all 50 states but we also let your client choose their own contractor if they like. If it's an emergency situation or they live in a rural area, this is a huge advantage over what other warranty companies offer. Wouldn't you rather your customer make that choice?

Do you replace systems or just repair them?

It depends on the situation. In some situations when parts are no longer available or a system is so completely damaged that it can't be repaired, or when the cost of repair exceeds that of replacement, we support replacement. Bear in mind that there are still limits on the coverage... a full A/C replacement, for example, can exceed that limit and leave your customer paying partially out of pocket. This decision is best made at the time of the claim and I can help!

Will you be there to help me when my clients need to file a claim or have a problem?

Absolutely I will! It's my job to take care of you and them. I am a 30+ customer advocate veteran and will bend over backwards to get the best result for your clients and to protect your reputation. Give me a try and you'll see!